

**Code No: 761AH****JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****MBA I Semester Examinations, March - 2023****TECHNOLOGY MANAGEMENT****Time: 3 Hours****Max.Marks:75**

- Note:** i) Question paper consists of Part A, Part B.  
ii) Part A is compulsory, which carries 25 marks. In Part A, Answer all questions.  
iii) In Part B, Answer any one question from each unit. Each question carries 10 marks and may have a, b as sub questions.

**PART - A****(25 Marks)**

- 1.a) Briefly explain the characteristics of innovative firms. [5]  
b) Discuss the advantages of collaborating. [5]  
c) Write a short note on portfolio planning. [5]  
d) Briefly explain technology transfer. [5]  
e) Discuss external technological intelligence. [5]

**PART - B****(50 Marks)**

- 2.a) What is technology? Discuss technological innovation as a conversion process.  
b) Describe the factors that drive the process of diffusion. [5+5]  
**OR**
- 3.a) What is diffusion of innovation? Elaborate on the model of innovation adoption.  
b) Brief on the dynamics of diffusion. [5+5]
- 4.a) Discuss in detail the types of collaborative arrangements in domains of technology strategy.  
b) Describe the influence of environmental trends on technology management. [5+5]  
**OR**
5. What is meant by productivity of in-house R&D? How do environmental trends influence technological innovation? [10]
6. What do you understand by industrial design? How will you conduct market research for new product development? [10]  
**OR**
7. Discuss commercialization of research outcomes. Elaborate on the importance of product architecture and design for manufacture. [10]
- 8.a) Define technological forecasting. Discuss in detail the inputs and outputs of forecasting system.  
b) Discuss the modes of technology transfer. [5+5]  
**OR**
- 9.a) Write a detailed classification of forecasting techniques.  
b) Examine the role of negotiation for price of MOT. [5+5]

10. Discuss the need and importance of technological intelligence. Briefly describe the levels of technological intelligence. [10]

**OR**

11.a) Explain in detail the process of mapping the technology environment.

b) Describe the mechanism for data collection.

[5+5]

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